



*Mr. Mustapha Alayan,
Founder-Chairman, Tanzifco*

From the General Manager's Desk

Today, as we witness this first edition of Seerat, we cannot help but reflect with pride on the journey so far. As Tanzifco Group, we have traversed a commendable path with the support of each one of you. Our success is the victory of each of you as we commemorated fifty glorious years in January 2013.

We owe immense gratitude to our Father, the (Late) Respected Mr. Mustapha Alayan for his futuristic vision as he laid the foundation for Tanzifco in Kuwait in January 1963; perhaps, the first company to provide professional cleaning services much ahead of its times. Following the path carved by him based on integrity and diligent dedication to strict work ethics, we now look forward to the Managing Directors, Mr. Abdul Rahman Alayan and Mr. Ahmed Alayan to support and carry forward the legacy as an FM service-provider in the region.

From Tanzifco with its various branches across countries to our various divisions and sister companies, we are blossoming in a beautifully unique way in the region. Tanzifco Training Centres in UAE and more recently in Nepal, Sri Lanka and India is a pioneering step in this industry. Our CFM Facilities Management Services L.L.C. with Tanzifco Express and TNZ Maintenance is a testimony to our forward thinking approach rooted in the strong base of our 52 years of professional heritage. As we grow in the Gulf and Asia, it is a validation of the strength of our employees and their loyalty and credentials.

It is to our staff that we owe gratitude to as even in the economically tumultuous times, Tanzifco has grown from strength to strength and in fact, experienced colossal development. On behalf of Mr. Mustapha, I would like to take this opportunity to thank each of you for being the roots of this organization. May I request you to carry on with the same momentum as we enter a new era of being a symbiotic integrated FM service-provider with our professional training centres.

May we support and stand by each other always and continue to develop ourselves as well.

Ali R. Deryan

Editor's Note

We are indeed pleased to share the first edition of Tanzifco's newsletter, Seerat highlighting the true character & mettle of our Organization. Through this, we aim to share the achievements & significant developments and keep everyone updated. We look forward to your responses & contributions to carry Seerat forward and add to its substance. You can write to Samiksha Chauhan - Content Developer or the undersigned at media@tanzifco.com. Thank you.

Sadhvi Sabherwal

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Tanzifco Memberships & Accreditations





Tanzifco Training Centre (TTC) Completes the Supply Chain Matrix

Tanzifco Training Centre (TTC) is a part of the Tanzifco Group. Tanzifco's in-house Training Centre's sole objective is



Mr. Mustapha Alayan-Chairman, Mr. Ahmed Alayan-MD, Mr. Ali Deryan-GM, Tanzifco and Mr. Collin Hanks-BICSc

to train the staff as per the Cleaning Operators Proficiency Certificate standard of the British Institute of Cleaning Science (BICSc). TTC is a BICSc certified assessment centre. Currently, TTC is established in the United Arab Emirates, and now also in Sri Lanka, Nepal and India to recruit and train



Tanzifco Training Centre Sri Lanka

prospective candidates at the grass-root level.

The Training Centre provides training under the guidance of a BICSc qualified Trainer and this consists of a four-day course, including orientation, health and safety issues, BICSc basics and English terminology common to the cleaning industry. However, the focus is on the use of machinery, equipment, tools and cleaning products employed in common soft service assignments. The Centre is geared to handle a batch of up to twenty candidates at a time. Accommodation

for candidates from areas located far off is also provided at a dormitory operated by Tanzifco in close proximity.



Tanzifco Training Centre Nepal



Mr. Mustapha Alayan-Chairman, Tanzifco Inaugurating Tanzifco's Internationally Certified Training Centre, Nepal

Utmost care is taken to cover all aspects that a worker would face while carrying out the daily tasks. The

candidates are trained in every aspect of cleaning; orientation is imparted including the job description and work conditions. Tanzifco Training Centre recruits and trains its candidates to deliver tailored services to the client and add sparkle to their reputation.

We have vacancies in the Hospitality and Housekeeping Sector. The candidates may contact the following TTC branches to proceed with the training & recruitment process.

Nepal

Address: Maharajgunj - 04, Kathmandu
 Tel. No. (L): +977 1 4016110
 Contact Person: Ms. Sristi Bhattarai
 E-mail: infonep@trainingcentre.ae

Sri Lanka

Address: No. 103/01, Dutugemunu Street, Kalubowila, Dehiwela
 Tel. No. (L): +94 11 313 2649
 Tel/Fax. No.: +94 11 2814048
 Contact Person: Mr. Primal Fernando
 Mobile: +94 779 333 939
 E-mail: infolk@trainingcentre.ae

India

Address: Plot No. 3/GF/FF/SF, Bowenpally, Secunderabad - 11
 Contact Person: Mr. Mohammad Riazuddin
 Tel. No: +91 9849829691
 E-mail: infoind@trainingcentre.ae

Tanzifco Memberships & Accreditations





Tanzifco Facts and Figures

The previous year, 2014 has been an active and productive year for Tanzifco. The year, 2015 has also been a fruitful year so far. The focus for the financial year has been growth and expansion and the results have been measured in the increased turnovers for the companies- Tanzifco Dubai, Abu Dhabi and Tanzifco Oman. Expansions can be attributed to the opening of the following companies: Tanzifco Training Centre (Sri Lanka, Nepal & India) and numerous joint-ventures and consortia Tanzifco has entered into. Current labour workforce stands at close to 4,000 for UAE alone.

Tanzifco Dubai

With 17 new projects awarded for 2013/14 financial year, most notably Sheikh Khalifa Hospital and Meydan; total revenues increased as also the total labour workforce increased by 24% (325 additional labour) and net income grew by 46%.

Recently acquired Dubai projects:

- Obaidullah Hospital, RAK
- Saqr Hospital, RAK
- Fujairah Hospital
- Sheikh Khalifa Hospital, Ajman



Tanzifco Abu Dhabi

In Abu Dhabi, 11 new projects were awarded for 2013/14 with the total turnover increasing by 23%. On account of this, the total labour workforce increased by 24% (252 additional labour).

Recently acquired Abu Dhabi projects:

- Al Rahba Hospital
- Tawazun Industrial Park
- Sheikh Khalifa Medical City - SKMC - Sheikh Khalifa & Corniche Hospitals

Tanzifco Oman

The increase in revenue can be attributed to the continuous effort to strengthen Tanzifco Oman's operations and brand awareness in the market. Projects like Al Reef Real Estate and Ministry of Tourism are the drivers for the growth in 2013/14 financial year and this portfolio is expected to grow with the be'ah projects in 2015. Further, for providing waste management services in the Governorate of Sharqiya, Oman, a new company, Eco Vision has been formed with Modern Channel Services & Suma as our partners.

Recently acquired Oman projects:

- Oman Environmental Services Co.
- Ministry of Tourism
- Public Authority for Civil Aviation
- Oman Telecommunications Company



Tanzifco is Awarded the BICSc International Award

Tanzifco has been conferred with an International Award in appreciation and recognition of its contribution to training as per the British Institute of Cleaning Science's (BICSc) standards. This Award has been conferred underlining the dedication to training and empowering the workforce.

The award ceremony took place on 18th September 2014 at Forest of Arden Hotel & Country Club, Birmingham, UK, held in the last quarter of 2014. The award was presented to Tanzifco represented by Mr. Ali Deryan, General Manager, UAE and Mr. Ahmed Alayan, Managing Director, Kuwait on behalf of Mr. Mustapha Alayan, Chairman, Tanzifco.

Tanzifco understands the significance of investing in its manpower and providing them world class training. This not only leads to proficient services and delighted clients, but also contented and confident employees.



Mr. Ali R. Deryan, General Manager & Mr. Ahmed Alayan, Managing Director, Tanzifco receiving the BICSc award

Tanzifco Memberships & Accreditations





Tanzifco Group's CFM Offers FM Services



CFM Facilities Management Services L.L.C. is a UAE-based facilities management (FM) company and a sister company of Tanzifco. After spreading its operations across various countries - Kuwait, Qatar, United Arab Emirates, Bahrain, Egypt, Oman and India as well, the Tanzifco Group has now established operations in the field of complete facilities management with this venture.

Having provided professional soft services for the last 52 years, Tanzifco offers FM services to the Gulf region through CFM Facilities Management Services L.L.C. – with TNZ Maintenance L.L.C. for Hard FM Services & Tanzifco Express for specialized Soft Services. With this venture we offer complete FM services under one roof.

TNZ Maintenance

- Mechanical-Electrical-Plumbing (MEP)
- AC Maintenance
- Lift Maintenance
- Civil & Masonry Work
- Chillers and Water Pumps Maintenance
- Generator Maintenance



Fist Security and Safety

This branch specializes in the supply of well-trained security staff which is equipped to handle different security requirements at important government buildings, institutions and high importance areas. All security guards use modern equipment and are skilled to provide efficient security services to people and property.



Tanzifco Express



Tanzifco Express with its experienced staff provides full satisfaction to the customers each time and is available for services with a quick turnaround time. The teams are:

- Janitorial
- Scaffolding
- Rope Access
- Cradle
- Pest Control

Appreciation by Our Clients



Public Authority of Youth and Sports Welfare – Department of Finance and Administration honoured Tanzifco and its employees for their dedication and hard work.



Tanzifco recently received an appreciation from Ministry of Labour for its high quality services

TJ Corner

Through this section - TJ (Tips & Jokes) Corner, we seek to share useful cleaning tips & occurrences from daily life.

Spick and Span

Cleaning should always be done top to bottom. That way, any crumbs or dust that fall to the floor while you're working get picked up last. And believe it or not, there's a right way to sweep!

Humour in Cleaning

The true, short story of every parent: "My house was clean. Then the kids woke up. The end."

Tanzifco Memberships & Accreditations

